Company Tracking Number: LTC LAPSE & REPLACEMENT / CLAIMS DENIAL REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Senior LTC Lapse & Replacement / Claims Denial Report

Project Name/Number: LTC Lapse & Replacement / Claims Denial Report/LTC Lapse & Replacement / Claims Denial Report

Filing at a Glance

Company: Combined Insurance Company of America

Product Name: Senior LTC Lapse & SERFF Tr Num: CMBD-125711014 State: ArkansasLH

Replacement / Claims Denial Report

TOI: LTC06 Long Term Care - Other SERFF Status: Closed State Tr Num: 39412
Sub-TOI: LTC06.000 Long Term Care - Other Co Tr Num: LTC LAPSE & State Status: Filed-Closed

REPLACEMENT / CLAIMS DENIAL

REPORT

Filing Type: Form Co Status: Reviewer(s): Harris Shearer

Author: Sue Thill Disposition Date: 07/16/2008

Date Submitted: 06/25/2008 Disposition Status: Accepted For

Domicile Status Comments:

Informational Purposes

Implementation Date Requested: Implementation Date:

State Filing Description:

General Information

Project Name: LTC Lapse & Replacement / Claims Denial Report Status of Filing in Domicile: Pending

Project Number: LTC Lapse & Replacement / Claims Denial Report Date Approved in Domicile:

Requested Filing Mode:

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Market Type: Individual

Group Market Size:

Group Market Type:

Filing Status Changed: 07/16/2008

State Status Changed: 07/16/2008 Deemer Date:

Corresponding Filing Tracking Number:

Filing Description:

LTC Lapse & Replacement / Claims Denial Report

Company and Contact

Company Tracking Number: LTC LAPSE & REPLACEMENT / CLAIMS DENIAL REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Senior LTC Lapse & Replacement / Claims Denial Report

Project Name/Number: LTC Lapse & Replacement / Claims Denial Report/LTC Lapse & Replacement / Claims Denial Report

Filing Contact Information

Sue Thill, Policy Analyst

Sue_Thill@aon.com

1000 Milwaukee Avenue

Glenview, IL 60025

Sue_Thill@aon.com

(847) 953-1536 [Phone]

Filing Company Information

Combined Insurance Company of America CoCode: 62146 State of Domicile: Illinois

1000 Milwaukee Avenue Group Code: 317 Company Type:
Glenview, IL 60025 Group Name: State ID Number:

(847) 953-1531 ext. [Phone] FEIN Number: 36-2136262

Filing Fees

Fee Required? No Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Combined Insurance Company of America \$0.00 06/25/2008

 ${\it Company Tracking Number: } \qquad {\it LTC LAPSE \& REPLACEMENT/CLAIMS DENIAL REPORT}$

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Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Accepted Fo	or Harris Shearer	07/16/2008	07/16/2008
Informationa	al		
Purposes			

 ${\it Company Tracking Number:} \qquad {\it LTC LAPSE \& REPLACEMENT/CLAIMS DENIAL REPORT}$

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Project Name/Number: LTC Lapse & Replacement / Claims Denial Report/LTC Lapse & Replacement / Claims Denial Report

Disposition

Disposition Date: 07/16/2008

Implementation Date:

Status: Accepted For Informational Purposes

Comment:

Rate data does NOT apply to filing.

 ${\it Company Tracking Number: LTC LAPSE \& REPLACEMENT/CLAIMS DENIAL REPORT}$

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Senior LTC Lapse & Replacement / Claims Denial Report

Project Name/Number: LTC Lapse & Replacement / Claims Denial Report/LTC Lapse & Replacement / Claims Denial Report

Item Type	Item Name	Item Status	Public Access
Supporting Document	Certification/Notice		Yes
Supporting Document	Application		Yes
Supporting Document	Health - Actuarial Justification		Yes
Supporting Document	Outline of Coverage		Yes
Supporting Document	COVER LETTER		Yes
Supporting Document	REPORTS		Yes

 ${\it Company Tracking Number:} \qquad {\it LTC LAPSE \& REPLACEMENT/CLAIMS DENIAL REPORT}$

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Senior LTC Lapse & Replacement / Claims Denial Report

Project Name/Number: LTC Lapse & Replacement / Claims Denial Report/LTC Lapse & Replacement / Claims Denial Report

Rate Information

Rate data does NOT apply to filing.

Company Tracking Number: LTC LAPSE & REPLACEMENT / CLAIMS DENIAL REPORT

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Senior LTC Lapse & Replacement / Claims Denial Report

Project Name/Number: LTC Lapse & Replacement / Claims Denial Report/LTC Lapse & Replacement / Claims Denial Report

Supporting Document Schedules

Review Status:

Satisfied -Name: COVER LETTER 06/25/2008

Comments: Attachment:

ar.pdf

Review Status:

Satisfied -Name: REPORTS 06/25/2008

Comments: Attachments:

AR lapse and replacement.pdf arkansasannualreport2007.pdf



June 25, 2008

Honorable Julie Benafield Bowman Commissioner of Insurance Arkansas Department of Insurance 1200 West 3rd Street Little Rock, Arkansas 72201-1904

SERFF TRACKING NUMBER: CMBD-125711014
RE: COMBINED INSURANCE COMPANY OF AMERICA
2007 Long Term Care Sales, Lapse and Replacement,
Claims Denial Reports

Dear Commissioner Benafield:

As required under the NAIC Long Term Care Model Act and Regulations adopted by your state, enclosed is the Long Term Care Sales, Replacement and Lapse Report for calendar year 2007 to be reported annually by June 30th.

For states where Long Term Care policies are approved for sale and that have policies inforce as of 12/31/07, the report contains the following items:

- 1) The 10 percent of agents with the greatest percentages of **lapses** and **replacements**.
- 2) On a statewide basis, the number of **lapsed** policies as a percentage of total annual sales and as a percentage of total inforce as of the end of 2007.
- On a statewide basis, the number of replacement policies sold as a percentage of total annual sales and as a percentage of total inforce as of the end of 2007.
- 4) The number of rescissions of sales during the year 2007.

Further inquiries may be directed to my attention at (847) 953-8169.

Sincerely,

Regina Scheppa, A.S.A., M.A.A.A. Senior Staff Actuary

Regina Scheffa

ARKANSAS LONG TERM CARE REPORT OFFICE OF THE INSURANCE COMMISSIONER

COMPANY: COMBINED INSURANCE COMPANY OF AMERICA

FOR THE YEAR ENDING: DECEMBER 31, 2007

10% of Agents with greatest percent of lapses

Agent	Total Number of Policies Sold	Total Number of Replacements Sold	Total Number of Lapses	% Lapse to Sales
WOFFORD, WILLIAM		3 0		
			.	
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	,			
			,	

10% of Agents with greatest percent of replacements

Agent	Total Number of Policies Sold	Total Number of Replacements Sold	Total Number of Lapses	% Replacements to Sales

PERCENTAGE OF LAPSED POLICIES TO TOTAL ANNUAL SALES	57%
PERCENTAGE OF LAPSED POLICIES TO POLICIES INFORCE	6%
PERCENTAGE OF REPLACEMENT POLICIES TO TOTAL ANNUAL SALES	0%
PERCENTAGE OF REPLACEMENT POLICIES TO POLICIES INFORCE	0%
THE NUMBER OF RECISSIONS OF SALES DURING THE YEAR 2007	0

CLAIMS DENIAL REPORTING FORM LONG-TERM CARE INSURANCE

For the State of: _Arkansas For the Reporting Year of:2007	
Company Name: Combined Insurance Company	Due: June 30 annually
Company Address: 5050 N. Broadway	
Chicago, Il 60640	
Company NAIC Number: 62146	
Contact Person: Audrey A Isaac	Phone Number: <u>773-765-3873</u>
Line of Business: <u>Individual</u>	

Instructions:

The purpose of this format is to report all long-term care claim denials under in force long-term care insurance policies. "Denied" means a claim that is not paid for any reason other than for claims not paid for failure to meet the waiting period or because of an applicable preexisting condition.

		State	Nationwide
		Data	Data ¹
1	Total Number of Long-Term Care Claims Reported	1	34
2	Total Number of Long-Term Care Claims Denied	1	9
3	Number of Claims Not Paid due to Preexisting Condition Exclusion	0	0
4	Number of Claims Not Paid due to Waiting (Elimination) Period Not Met	1	6
5	Net Number of Long-Term Care Claims Denied for Reporting Purposes	0	3
	(Line 2 Minus Line 3 Minus Line 4)		
6	Percentage of Long-Term Care Claims Denied of Those Reported (Line 5	0%	9%
	Divided By Line 1)		
7	Number of Long-Term Care Claims Denied due to:	0	0
8	o Long-Term Care Services Not Covered under the Policy ²	0	0
9	o Provider/Facility Not Qualified under the Policy ³	0	0
10	o Benefit Eligibility Criteria Not Met ⁴	0	0
11	o Other	0	1

- (1) The nationwide data may be viewed as a more representative and credible indicator where the data for claims and denied for your state are small in number.
- (2) Example -- home health care claim filed under a nursing home only policy.
- (3) Example -- a facility that does not meet the minimum level of care requirements or the licensing requirements as outlined in the policy.
- (4) Example -- a benefit trigger not met, certification by a licensed health care practitioner not provided, no plan of care.